

Apex Learning Price Quote

WOODLAND SCHOOL DISTRICT 404
800 3RD ST
WOODLAND, WA 98674-8467



1215 4th Ave, Suite 1500
Seattle, WA 98161

Attention: Deb Kernen

WOODLAND SCHOOL DISTRICT 404 has requested a price quote from Apex Learning® for digital curriculum and related services. Apex Learning proposes the following comprehensive solution to meet your goals and objectives.

Digital Curriculum Access	Unit	Unit Price	Volume Discount	Multi-Year Discount	Discounted Unit Price	Quantity	Extended Price
ClassTools Achieve: All Apex Learning general studies and AP courses; District Flex	enrolled student	\$200.00	50%		\$100.00	300	\$30,000.00
Total Access Price							\$30,000.00

Professional Services	Unit	Unit Price	Full Days	Extended Price
Professional Services: Online; 3 hour session	session	\$600.00	2	\$1,200.00
Total Professional Services Price				\$1,200.00

Total Solution Price	\$31,200.00
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The above prices are valid for 30 days from 5/11/2011. Access from 8/1/2011-7/31/2012

Please see Attachment A for information regarding access to Apex Learning digital curriculum and related services.

Thank you for your consideration of an Apex Learning digital curriculum solution for your instructional programs. To complete this purchase, Apex Learning requires a signed copy of this price quote and a purchase order for the total solution price or an executed Apex Learning contract. Please fax to the attention of Travis Ketchum at (206) 381-5601.

Signature (Deb Kernen) Date Printed Name Title

Please take a moment to note changes in contact names below:

Deb Kernen: _____

It is helpful in our work with your account to understand how you are using, or plan to use, the Apex Learning digital curriculum. Please check all that apply.

- | | | |
|-----------------------------------------------------------|--------------------------------------------------------|----------------------------------------------------|
| <input type="checkbox"/> Adolescent Literacy | <input type="checkbox"/> Advanced Placement | <input type="checkbox"/> Credit Recovery |
| <input type="checkbox"/> Distance Learning | <input type="checkbox"/> Dropout Prevention & Recovery | <input type="checkbox"/> English Language Learners |
| <input type="checkbox"/> Middle to High School Transition | <input type="checkbox"/> Non-Traditional Schools | <input type="checkbox"/> Remediation |
| <input type="checkbox"/> Summer School | | |

Attachment A

Purchasing Apex Learning Digital Curriculum and Services

1. Apex Learning Digital Curriculum

Apex Learning will host and make available for access and use by the client's authorized users the specific digital curriculum solution or solutions purchased by the client. Access to applicable products is as follows:

- An initial purchase of access to ClassTools Achieve® or ClassTools Virtual™ courses is for a period of 12 months. If access for additional students is purchased during the access period, access for the add-on order is through the end date of the original order.
- An initial purchase of access to High School Exam Prep courses is for a period of 12 months. If access for additional students is purchased during the access period, access for the add-on order is through the end date of the original order.
- A purchase of access to AP Exam Review is through the June 30 following the date of the order.

Access to each of the above Apex Learning solutions is per Enrolled Student. A student is defined as an "Enrolled Student" if he or she is enrolled in at least one Apex Learning course in one solution for which access is purchased. An Enrolled Student may be enrolled simultaneously in any number of courses included with a solution. For example, if access is purchased to ClassTools Achieve, a student may be enrolled in any number of ClassTools Achieve courses. The number of Enrolled Students at one time in a solution cannot exceed the number of Enrolled Students for whom access is purchased. When an Enrolled Student completes all of their courses and is archived, client may enroll another student in that solution as long as the maximum number of Enrolled Students for whom access is purchased is not exceeded at one time. Additional access may be purchased via an add-on order at the price per student of the original order. If access is purchased for additional Enrolled Students, the period of access is through the end date of the original order.

Under the Flex Price option a school district has the flexibility to have up to 20% more Enrolled Students at one time than the number of students for whom access is purchased at no additional charge (i.e. the maximum number of Enrolled Students at one time is 120% of the number for whom access is purchased). The number of Enrolled Students at one time cannot exceed the number of Enrolled Students for whom access is purchased by more than 20%. Additional access may be purchased via an add-on order at the price per student of the original order.

There are no credits or refunds on purchases of access to ClassTools Achieve, ClassTools Virtual, High School Exam Prep or AP Exam Review courses.

2. Materials

Certain courses have required or optional books (e.g. literature for English courses, lab manuals for science courses) or other ancillary materials (e.g. a calculator for math courses, a microphone for world languages courses, lab materials for science courses). The price for digital curriculum access does not include any such required or optional materials. Course materials must be purchased separately. There are no returns, credits or refunds for course materials. A course materials list can be found at http://www.apexlearning.com/Documents/materials_list.pdf.

3. Parental Consent

The client is responsible for obtaining any necessary parental consent for each student to access and use the Apex Learning digital curriculum.

4. Laboratory Activities

The client is responsible for the implementation of any hands-on laboratory activities, including ensuring that qualified personnel are available to supervise such hands-on laboratory activities. Apex Learning will have no liability whatsoever with regard to any hands-on laboratory activities.

5. Professional Development

Scheduling: Onsite professional development sessions cannot be scheduled until Apex Learning has received a valid purchase order or contract and must be scheduled at least 2 weeks in advance of the delivery date.

Cancellations: If a scheduled onsite professional development session is cancelled without at least 2 weeks prior written notice, the client will be required to pay Apex Learning for travel and related expenses when that onsite professional development day is delivered. A purchase order for travel and related expenses must be received before the onsite professional development will be scheduled.

Expiration: Professional development must be delivered prior to the order expiration date. There are no credits or refunds for unused professional development sessions.

6. Payment Terms

All invoices are due 30 days from the date of invoice. If a client is more than 30 days overdue on an invoice, Apex Learning may suspend or terminate service immediately on written notice to the client.

WOODLAND SCHOOL DISTRICT 404 - Confidential Price Quote

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